



DOING BUSINESS WITH US

The Walt Disney Company has high standards for both our Sourcing Professionals and the Suppliers that do business with us. We utilize a competitive process designed to obtain the optimum in quality, service and value. Sourcing Professionals who purchase products and services for the Company are obligated to keep the Company's interests first and buy without prejudice, seeking to obtain the maximum value for dollars spent.

We abide by the Institute for Supply Management Code of Ethics.

Selected criteria that are important to us:

- Pricing
- Quality
- On-time delivery
- Excellent communication
- Integrity
- Technical competence
- Environmental Protection
- Supplier and subcontractor compliance with The Walt Disney Company's International Labor Standards and Disney's Code of Conduct for Suppliers
- Supplier financial stability
- Willingness to share business risks with The Walt Disney Company